



## Luke Wells Risk Manager

Risk manager Luke Wells' primary goal is to improve his client's profitability. With a diverse background in the pork supply chain, an ag-focused education and a history of building and managing successful growing businesses, Luke helps clients develop creative and dynamic strategies to achieve positive results.

As a producer, he recognizes the importance of a resource who understands his operation and one he can trust. With an applied perspective from his own personal investment in agriculture, Luke works with clients developing risk management plans that maximize opportunity and minimize uncertainty. By ensuring that the business is productive and profitable today, he helps ensure its success in the future.

*"There is no better reward than making a significant difference in your clients' businesses and becoming one of their most trusted advisors. With a disciplined approach to managing margins and solid knowledge of market fundamentals – and as producers ourselves – we have become accomplished specialists. We are committed to innovation and are client-focused, and we bring years of education, experience and valuable information to our clients' operations."*

**Contact Luke at  
507.449.2030 to  
learn more or set  
up a consultation  
meeting today!**



### Professional Summary

**Expertise:** My diverse background and ownership in the pork supply chain, as well as 17 years of ag industry experience – truly illustrates my passion for agriculture.

#### Experience:

- 11 years with Cargill, as a pork nutrition consultant, National Sales Manager, Strategic Account Manager and member of US Pork Enterprise Senior Leadership Team
- 6 Years with NutriQuest, as Director of Sales, Member of Senior Leadership and a Managing Partner
- 10 years as Managing Partner of a pork production enterprise

**Education:** B.S. in Animal Science, Iowa State University

### A Little About Me

**Hometown:** Guthrie Center, Iowa. Currently lives in Sioux Falls, South Dakota

**Family:** Wife Emily, children Brady and McKinley

**Civic Involvement:** I have been very involved in the US pork industry and am a member of the National and State Pork Producers. The pork industry and agriculture are major passions for me; I believe feeding the world is a noble and needed trade.

**Hobbies:** Spending time with my family is a priority, and we are lucky that we can have that quality time as a family in the industry. We love to travel, hunt and spend time at the lake.

### Our Brand

Professional Ag Marketing honors the rich agricultural heritage of our country. A creative, dynamic partnership with Professional Ag Marketing helps producers make informed and deliberative decisions.

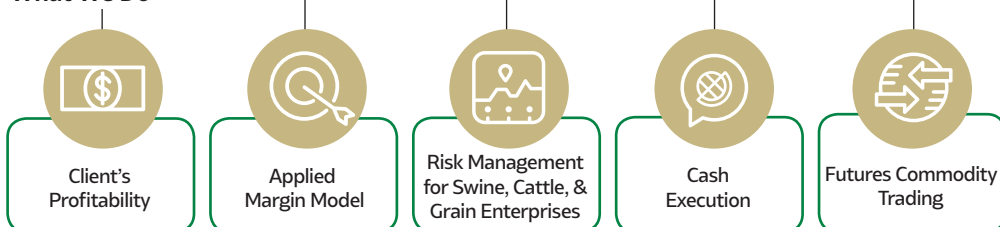
With market insight, experience, education and access to the most current information and models, Professional Ag Marketing will develop a marketing strategy to manage and minimize risk, designed specifically for your unique operation.

Our team of accomplished specialists, with expertise of agricultural production and the supply chain, put their knowledge to work developing adaptive and innovative strategies for our clients.

### How We Help

We are your partner for good marketing decisions. We walk with you. We are your trusted advisor. Find out how we can help your business!

### What We Do



Trading commodity futures and options involves substantial risk of loss and may not be suitable for everyone.

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